NORTHEAST SEQUOIA

## Thinking Out Loud

## Let The Good Times Roll

Thank you for reading the first installment of our new periodical, "Thinking Out Loud." We will frequently share our coarse thoughts relating to capital markets and economic trends. Today's installment is entitled "Let The Good Times Roll."

We believe there is a duality in life and art. As such, we are reminded of a song from one of my beloved and formative bands growing up, The Cars. The first track of their debut album was "Let the Good Times Roll." Some listeners believe the lyrics suggest following a life full of carefree happiness. While we concur to an extent, we would add the word "blithe." In the first verse, Ric Ocasek wrote, **"Let the good times roll, Let them knock you around, Let the good times roll, Let them make you a clown."** Framing these lyrics against the current macroeconomic and capital market backdrop, we see several similarities and potential ominous outcomes.

The S&P 500 is up over 19% year-to-date on a total return basis, compared to being down over 18% in 2022. As a result, several <u>Wall Street strategists<sup>1</sup></u>, who now find themselves increasing year-end targets.

BUT a significant portion of the S&P's 2023 return to date has been driven by seven (7) stocks. The likes of Apple (+50% YTD through 7/21/2023), Microsoft (+45%), Amazon (+55%), Nvidia (+212%), Google (+35%), Meta (+151%), and Tesla (+113%) produced a market-cap weighted total return of positive 72% YTD (following negative 30% in 2022). Furthermore, the average S&P company is up by 11.3% YTD, and the median total return is only 8.6%.

Recession calls have also been walked back; the most notable recent <u>revision<sup>2</sup></u> was from Goldman Sachs, as the economy is showing <u>more resilience <sup>3</sup></u>, at least on the surface. And the labor <u>market remains tight<sup>4</sup></u>, helping support consumer spending.

BUT the economy is slowing. You just need to see the forest through the trees. Recessions are difficult to define for most. In fact, the "official" government body that declares recessions (<u>National Bureau of Economic Research<sup>5</sup></u>) typically doesn't do so until we <u>are well underway<sup>6</sup></u>. While the employment market continues to <u>suggest</u> <u>economic resilience<sup>7</sup></u>, we are not sounding the "all-clear" for the U.S. economy or a <u>soft</u> <u>landing<sup>8</sup></u> outcome, for that matter. We found that soft landings have <u>occurred only</u> <u>30% of the time<sup>9</sup></u> since 1961.

AND our large/diverse client base of entrepreneurs and business owners continue to warn of soft business conditions. Further, broader macro-economic trends, such as <u>Leading Economic Indicators<sup>10</sup></u>, remain negative, and <u>Small Business Sentiment<sup>11</sup></u> remains challenged. The <u>Conference Board<sup>12</sup></u> continues to forest a recession. And

7/25/2023

Christopher Pike, CFA® chris.pike@northeastprivate.com 973-422-9140



## Thinking Out Loud



even the Federal Reserve's own <u>Recession Probability Indicator<sup>13</sup></u> is signaling potential weakness ahead, despite the <u>FOMC leadership<sup>14</sup></u> claiming the opposite.

FURTHER, we note that leading into the early '90s, early '00 and '07 recessions, GDP was positive.

FINALLY, the most compelling evidence of broad economic weakness ahead, in our view, is the <u>massively inverted<sup>15</sup></u> yield curve. Please refer to our <u>2023 Half-Time Update</u> & <u>Outlook for more current thoughts<sup>16</sup></u>.

<sup>4</sup> <u>https://www.reuters.com/world/us/us-weekly-jobless-claims-unexpectedly-fall-2023-07-20/</u>

14 https://www.barrons.com/articles/fed-powell-interest-rates-inflation-recession-341fb2b5

Disclosure:

The information in this publication and references to specific securities, asset classes and financial markets are provided for illustrative purposes and do not constitute an offer to sell, or solicitation of an offer to purchase, any securities, nor does they constitute an endorsement with respect to any investment area or vehicle. This material serves to provide general information to clients and is not meant to be legal or tax advice for any particular investor, which can only be provided by qualified tax and legal coursel.

Certain information contained herein is based on outside sources believed to be reliable, but its accuracy is not guaranteed. Investment products (other than deposit products) referenced in this material are not insured by the FDIC (or any other state or federal agency), are not deposits of or guaranteed by Northeast Private Client Group, and are subject to investment risk, including the loss of principal amount invested.

Portfolios are subject to investment risks, including possible loss of the principal amount invested. In addition, foreign investments may be less liquid, more volatile and less subject to governmental supervision than in the United States. The values of foreign securities can be affected by changes in currency rates, application of foreign tax laws, changes in governmental administration and economic and monetary policy. Investors should consider the investment objectives, risks, charges, and expenses of ETFs carefully before investing. This and other information are contained in the fund's prospectus, which may be obtained from your investment professional. Please read it before you invest. Investments in ETFs are subject to risk, including possible loss of the principal amount invested.

This information is being provided to current Northeast Private Client Group clients and should not be further distributed without Northeast Private Client Group's approval. S&P 500 Index is a market index generally considered representative of the stock market as a whole.

The index focuses on the large-cap segment of the U.S. equities market. Dow Jones Industrial Average is a widely used indicator of the overall condition of the stock market, a price-weighted average of 30 actively traded blue chip stocks, primarily industrials, but also includes financial, leisure and other service-oriented firms. Russell 2000 Index measures the performance of the smallest 2,000 companies in the Russell 3000 Index of the 3,000 largest U.S. companies in terms of market capitalization. NASDAQ Composite Index is a market value-weighted index that measures all NASDAQ domestic and non-U.S. based common stocks listed on the NASDAQ stock market. Each company's security affects the index in proportion to its market value. This commentary contains forward-looking statements and projections.

Actual results may differ from current expectations based on a number of factors including but not limited to changing market conditions, leverage and underlying asset performance. Northeast Private Client Group makes no representation or warranty, express or implied that this information shall be relied upon as a promise or representation regarding past or future performance.

This material contains the current opinions of the author but not necessarily those of Guardian or its subsidiaries and such opinions are subject to change without notice. Past performance is not a guarantee of future results. Indices are unmanaged, and one cannot invest directly in an index. Data and rates used were indicative of market conditions as of the date shown.

Opinions, estimates, forecasts, and statements of financial market trends are based on current market conditions and are subject to change without notice. Securities products and advisory services offered through Park Avenue Securities LLC (PAS), member FINRA, SIPC. OSJ: 200 Broadhollow Road Suite 405, Melville, NY 11747, 631-589-5400. PAS is a wholly-owned subsidiary of The Guardian Life Insurance Company of America® (Guardian), New York, NY. Northeast Private Client Group is not an affiliate or subsidiary of PAS or Guardian. 2023-158778. Exp. 7/2025

<sup>&</sup>lt;sup>1</sup> https://www.bloomberg.com/news/articles/2023-07-08/wall-street-forecasters-blindsided-by-tech-stock-rally-divided-on-2023-outlook?sref=H3gidcll

<sup>&</sup>lt;sup>2</sup> <u>https://www.goldmansachs.com/intelligence/pages/the-probability-of-us-recession-in-the-next-year-has-fallen-to-20-percent.html</u>

<sup>&</sup>lt;sup>3</sup> <u>https://www.businessinsider.com/us-economy-outlook-no-signs-of-recession-consumers-keep-spending-2023-7</u>

<sup>&</sup>lt;sup>5</sup> <u>https://www.nber.org/</u>

<sup>&</sup>lt;sup>6</sup> <u>https://apnews.com/article/inflation-covid-health-economy-d2fd0bbc09fbe98d8fdb4840be29e826</u>

<sup>7</sup> https://www.morningstar.com/news/dow-jones/202307206279/us-jobless-claims-dipped-last-week

<sup>&</sup>lt;sup>8</sup> <u>https://www.thestreet.com/dictionary/s/soft-landing#:~:text=years%2Dlong%20recessions</u>

<sup>9</sup> https://www.alger.com/Pages/OnTheMoney.aspx?pageLabel=AOM275

<sup>&</sup>lt;sup>10</sup> <u>https://www.conference-board.org/topics/us-leading-indicators</u>

<sup>11</sup> https://www.nfib.com/surveys/small-business-economic-trends/

<sup>&</sup>lt;sup>12</sup> https://www.conference-board.org/research/economy-strategy-finance-charts/CoW-Recession-Probability

<sup>&</sup>lt;sup>13</sup> <u>https://www.newyorkfed.org/research/capital\_markets/ycfag#/interactive\_</u>

<sup>15</sup> https://www.cnbc.com/2023/07/07/yield-curve-inverted-the-lowest-since-1981-what-it-means-for-yo.html

<sup>16</sup> https://static.fmgsuite.com/media/documents/08ae7d95-c5b3-4e9c-b42b-ce13d33e5f72.pdf