NORTHEAST SEQUOIA

Thinking Out Loud

Powell's Jump The Shark Moment

Between March 2022 and July 2023, the Federal Open Market Committee (FOMC) increased the Federal Funds Rate 11 times, from a range of 0.25-0.50% to 5.25-5.50%. On Wednesday, September 18th, the FOMC will hopefully announce the highly anticipated start to the next rate-cutting cycle. The big questions for investors are, how much? 25bps or 50bps? Further, what is the cadence of future cuts, and how hawkish or dovish will the FOMC be? Is this Jerome Powell's "Jump The Shark Moment?" He can acknowledge that inflation is mostly contained and begin a long overdue easing cycle. Alternatively, he could "**Jump The Shark**" by doubling down on some inflation narrative in an attempt to maintain credibility and avoid the "transitory" mistake of early 2021.

Over the last several weeks, the common narrative observed across most financial news outlets was that a 25bps interest rate cut was sufficient and was priced into markets, especially considering the perceived resilience of the US labor market. Further, the conventional wisdom spread by pundits suggested that any upside deviation from a 25bp cut would signal that the economy is too weak. Conversely, leaving rates unchanged would imply the FOMC has failed to contain inflation.

Over the weekend, however, new messaging from several thought leaders, analysts, and investors emerged, suggesting that a 50bps cut would not cause economic or financial market alarm. At the same time, financial markets have now priced in almost a 70% probability that a 50bps cut is warranted, compared to a 34% probability a week ago.

We previously believed cutting by 25bps is the <u>safest</u> strategy, although a 50bps cut is what is <u>needed</u>.

By cutting only 25bps, the FOMC acknowledges the economic uncertainty observed in consumer spending, credit card defaults, continuing claims, and job revisions—among other things. In addition, the FOMC recognizes the political and policy uncertainty surrounding the Middle East, Iran/Houthis, China, Russia, the debt ceiling, and, of course, the 2024 Presidential Election. In a 50bps cut scenario, the FOMC quiets critics (like us), suggesting that the easing cycle should have started in July, and at the same time, shows financial markets that the Fed acknowledges the softening economy. A 50bps cut also gets in front of any potential "October Surprise," hence providing addition liquidity, if needed. The month of October has historically brought several surprises, potentially impacting markets – especially during election years. In our opinion, the most recent was when then FBI Director James Comey sent a letter to Congress on October 28, 2016, stating that the FBI had reopened the investigation relating to the former Secretary of State (and nominee) Hillary Clinton. However, a simple <u>Google search</u> will provide a laundry list of October Surprises dating back to the 1840 presidential election.

So now it seems the FOMC is boxed in...unless the Fed itself orchestrated the recent realignment of cut expectations (25bps to 50bps); priming the pump without drawing a need to fall on their sword. But regardless of what happens on Wednesday, too many question marks (and risks) remain.

We continue to believe the economy will further deteriorate through the remainder of the year, despite a significantly slowing inflation narrative. In addition, we reiterate our belief that the U.S. will fall into a shallow, short, but hard landing in the near term – if it is not already in

9/17/2024

Christopher Pike, CFA® chris.pike@northeastprivate.com 973-422-9140

Christopher Viola, AIF® chris_viola@northeastprivate.com Ryan Casey

ryan_casey@northeastprivate.com

NORTHEAST SEQUOIA

Thinking Out Loud



one. The 2024 Election Cycle is proving to be more divisive than initially anticipated, while at the same time, international uncertainty has not subsided. As a result, we reiterate our caution regarding equity valuations. In doing so, we have recently made several changes to our managed equity models and ETF portfolios. Most notably, we now hold a bias toward higher quality companies and/or styles/sectors that exhibit lower price volatility. In addition, we are holding excess TBill/cash in several managed equity models and have generally reduced our exposure to large-cap Technology/AI. If you have any further questions regarding specific moves, please ring us.

We'd love to hear your thoughts!

Disclosure:

The information in this publication and references to specific securities, asset classes and financial markets are provided for illustrative purposes and do not constitute an offer to sell, or solicitation of an offer to purchase, any securities, nor does they constitute an endorsement with respect to any investment area or vehicle. This material serves to provide general information to clients and is not meant to be legal or tax advice for any particular investor, which can only be provided by qualified tax and legal counsel.

Certain information contained herein is based on outside sources believed to be reliable, but its accuracy is not guaranteed. Investment products (other than deposit products) referenced in this material are not insured by the FDIC (or any other state or federal agency), are not deposits of or guaranteed by Northeast Private Client Group, and are subject to investment risk, including the loss of principal amount invested.

Portfolios are subject to investment risks, including possible loss of the principal amount invested. In addition, foreign investments may be less liquid, more volatile and less subject to governmental supervision than in the United States. The values of foreign securities can be affected by changes in currency rates, application of foreign tax laws, changes in governmental administration and economic and monetary policy. Investors should consider the investment objectives, risks, charges, and expenses of ETFs carefully before investing. This and other information are contained in the fund's prospectus, which may be obtained from your investment professional. Please read it before you invest. Investments in ETFs are subject to risk, including possible loss of the principal amount invested.

This information is being provided to current Northeast Private Client Group clients and should not be further distributed without Northeast Private Client Group's approval. S&P 500 Index is a market index generally considered representative of the stock market as a whole.

The index focuses on the large-cap segment of the U.S. equities market. Dow Jones Industrial Average is a widely used indicator of the overall condition of the stock market, a price-weighted average of 30 actively traded blue chip stocks, primarily industrials, but also includes financial, leisure and other service-oriented firms. Russell 2000 Index measures the performance of the smallest 2,000 companies in the Russell 3000 Index of the 3,000 largest U.S. companies in terms of market capitalization. NASDAQ Composite Index is a market value-weighted index that measures all NASDAQ domestic and non-U.S. based common stocks listed on the NASDAQ stock market. Each company's security affects the index in proportion to its market value This commentary contains forward-looking statements and projections.

Actual results may differ from current expectations based on a number of factors including but not limited to changing market conditions, leverage and underlying asset performance. Northeast Private Client Group makes no representation or warranty, express or implied that this information shall be relied upon as a promise or representation regarding past or future performance.

This material contains the current opinions of the author but not necessarily those of Guardian or its subsidiaries and such opinions are subject to change without notice. Past performance is not a guarantee of future results. Indices are unmanaged, and one cannot invest directly in an index. Data and rates used were indicative of market conditions as of the date shown.

Opinions, estimates, forecasts, and statements of financial market trends are based on current market conditions and are subject to change without notice. Securities products and advisory services offered through Park Avenue Securities LLC (PAS), member FINRA, SIPC. OSJ: 200 Broadhollow Road Suite 405, Melville, NY 11747, 631-589-5400. PAS is a wholly-owned subsidiary of The Guardian Life Insurance Company of America® (Guardian), New York, NY. Northeast Private Client Group is not an affiliate or subsidiary of PAS or Guardian. 7025504.1. Exp. 09/2026